

VI. Entrepreneurship resources

The 2016 *Entrepreneurship Research Study: The Voices of Entrepreneurs in Johannesburg* was born out of the need for entrepreneur's voices to be heard. Many of the findings in this study will be valuable in helping policy makers create an enabling environment for entrepreneurs and help drive the South African economy forward. One of the key findings in the study is a lack of knowledge of all the programmes and initiatives that government and the private sector have in place to help fund, mentor and upskill people in business.

This resource list contains information specifically designed to aid entrepreneurs on their path to success. The list comprises programmes that are made available by government, the private sector,

incubator organisations and hubs as well as educational institutions and entrepreneurial skills training programmes.

All information was accurate at time of going to print, but please note that organisations change and programmes are updated, and so this resource may become dated over time. Please feel free to contact us with any updates, questions and additions, and we shall strive to keep the list up to date.

Updates can be sent to ers@zazensa.com or info@zazensa.com.

An updated version will be posted on our website www.zazensa.com.

NATIONAL GOVERNMENT AND AGENCIES			
Name	Description	Reference	Who does this apply to
Khula Enterprise Finance Ltd	Khula Enterprise Finance Ltd is dedicated to the development and sustainability of small businesses in South Africa.	http://www.sefa.org.za/admin/CorpProfile.aspx	SMMEs
Industrial Development Corporation (IDC)	The goal of the Industrial Development Corporation (IDC) is to contribute to the creation of balanced, sustainable economic growth in South Africa and on the rest of the continent.	http://www.idc.co.za/about-the-idc.html	Agro-processing and Agriculture; Automotive and Transport Equipment; Basic Metal and Mining; Basic and Speciality Chemicals; Chemical Products and Pharmaceuticals; Clothing and Textiles; Heavy Manufacturing; Industrial Infrastructure; Light Manufacturing and Tourism; Machinery and Capital Equipment; Media and Motion Pictures and New Industries SBU
Small Enterprise Finance Agency (SEFA)	The Small Enterprise Finance Agency (SEFA) is a development finance institution established in 2012 with a mandate to provide access to finance for SMMEs and Cooperatives. SEFA is a wholly owned subsidiary of the Industrial Development Corporation (IDC) and provides funding ranging from R500 to R5 million to SMMEs.	http://www.sefa.org.za/	SMMEs
National Youth Development Agency	The National Youth Development Agency was established to be a single, unitary structure, aimed at addressing youth development issues at National, Provincial and Local government level.	http://www.nyda.gov.za	South Africans between 18-35 years old. Those able to pay R200 contribution towards the service of choice. Those who own at least 50% of the new or existing business.
National Empowerment Fund (NEF)	The National Empowerment Fund (NEF) anticipates future funding and investment requirements to help black individuals, communities and businesses achieve each element of the Codes of Good Practice. These include a focus on preferential procurement, broadening the reach of black equity ownership, transformation in management and staff and preventing the dilution of black shareholding.	http://www.nefcorp.co.za/	Black Empowered SMMEs
National African Federated Chamber of Commerce and Industry (NAFCOC)	NAFCOC's main objective is to promote and encourage the development of black business in South Africa and thereby draw the black majority into economic activity and decision making.	http://nafcoc.org.za	Black Empowered SMMEs
Small Enterprise Development Agency (SEDA)	SEDA is mandated to implement government's small business strategy; design and implement a standard and common national delivery network for small enterprise development; and integrate government-funded small enterprise support agencies across all tiers of government	http://www.seda.org.za	SMMEs
Department of Small Business Development	The mission of this Department is to create a conducive environment for the development and growth of small businesses and cooperatives through the provision of enhanced financial and non-financial support services and leveraging on public and private partnerships.	http://www.dsbd.gov.za/	SMMEs

NATIONAL GOVERNMENT AND AGENCIES *(continued)*

Name	Description	Reference	Who does this apply to
Development Bank of South Africa (DBSA)	The Development Bank of Southern Africa (DBSA) is a state-owned entity with the purpose of accelerating sustainable socio-economic development and improving the quality of life of the people of the Southern African Development Community (SADC) by driving financial and non-financial investments in the social and economic infrastructure sectors.	http://www.dbsa.org	Entrepreneurs looking for investment in Social and Economic infrastructure
South African Women Entrepreneurs Network (SAWEN)	SAWEN is a national network that facilitates and monitors the socio-economic advancement of women entrepreneurs and their positive impact on the country's economy.	http://www.sawen.org.za/	South African women within SMME sector
Department of Trade and Industry (DTI)	The DTI promotes structural transformation towards a dynamic industrial and globally competitive economy as well as providing a predictable, competitive, equitable and socially responsible environment that enables investment, trade and enterprise development while broadening economic participation.	http://www.dti.gov.za	SMMEs, Industrial Development, Trade and Export investment, Financial Assistance, Legislation and Business Regulation
Extended Public Works Programme (EPWP)	The EPWP is a nationwide programme covering all spheres of government and state-owned enterprises. The Programme provides an important avenue for labour absorption and income transfers to poor households in the short to medium term. It is also a deliberate attempt by the public sector bodies to use expenditure on goods and services to create work opportunities for the unemployed.	http://www.epwp.gov.za/	Infrastructure, Non-State, Environment & Culture, Social

STATE OWNED ENTERPRISES AND AGENCIES

Name	Description	Reference	Who does this apply to
Transnet Enterprise Development Hub	The Transnet Enterprise Development Hub is a pilot project in collaboration with the Small Enterprise Development Agency (SEDA), National Youth Development Agency (NYDA), South African Revenue Services (SARS), Gauteng Enterprise Propeller (GEP), as well as the BEE Verification Agency (BEEVER) with the intention to reflect a coordinated Government effort around Enterprise Development.	http://www.transnet.net/BusinessWithUs	SMMEs
Eskom Economic Empowerment Programmes	Among the Eskom Development Foundation's greatest corporate social investment (CSI) successes are their economic empowerment programmes. Eskom's considerable experience in this field has proved that the best vehicle for job creation, and hence poverty alleviation, is through skills development and capacity building of small and medium enterprises (SMEs). All of Eskom's capacity building initiatives are run according to a guiding principle of sustainability, rewarding entrepreneurship and ensuring that as many black-owned South African enterprises are empowered to operate in the mainstream economy.	http://www.eskom.co.za/OurCompany/CSI/WhatWeDo	SMEs and contractors looking to join Eskom's supply chain

PROVINCIAL GOVERNMENT AND AGENCIES

Gauteng Enterprise Propeller (GEP)	The main objective of the GEP is Small Business Development, which includes Financial and Non-Financial support to SMMEs and co-operatives.	http://www.gep.co.za/	SMMEs and Co-Ops
Gauteng Growth and Development Agency (GGDA)	The GGDA's key purpose is to maximise the effect of developing the economy of Gauteng, through support of the cooperatives economy, facilitation of trade and investment and increased strategic economic infrastructure.	http://www.ggda.co.za	Multi-nationals, large local companies and SMMEs

MUNICIPAL GOVERNMENT AND AGENCIES

JozHub	JozHub is a fertile environment and community for early stage technology entrepreneurs and small businesses. It is a co-creation and collaboration space dedicated to fostering entrepreneurship, innovation, growth, learning and collaboration through the power of technology.	http://jozihub.co.za	Early stage technology entrepreneurs and small businesses
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PRIVATE SECTOR CSI AND SUPPLY CHAIN

Name	Type of Programme	Sponsor	Services Offered	Web Link	Who does this apply to
Sisonke Fund Managers and Mentors	Finance	Khula; Foundation for African Business and Consumer Services	The Small Business Growth Fund exists in the form of a trust, with an independent Board of Trustees appointed by investor participants. The Fund is open-ended, and all funds pledged for the Trust remain with the investor participant. Draw down requests are made by the Fund Manager once the investments have been approved by the investment committee. All funds are directed towards the development of the SME sector in South Africa, in all nine provinces and in any sector.	http://www.sisonkefund.co.za	SMMEs looking for funding
Foundation of African Business and Consumer Services (FABCOS)	Finance; Training and Development	Executive Board	FABCOS promotes the development of township and rural small businesses, striving for the advancement of its members by helping them secure economic empowerment, self-reliance, and respect. Through active participation in formal business and governmental initiatives, FABCOS campaigns for the continual improvement of South Africa's socio-economic climate for the benefit of its members. As a means of developing its members to their full potential FABCOS remains committed to the pursuit of education, training, transfer of skills and sound administration.	http://www.fabcos.org	Small Black -Owned Business
Business Unity South Africa (BUSA)	Network	Executive Board	BUSA aims to ensure that organised business plays a constructive role in ensuring an economic and socio-economic policy environment conducive to inclusive economic growth, development and economic transformation.	http://busa.org.za	Large, medium and small business enterprise
BPW SA (Business and Professional Women, South Africa)	Network	Tony Gomes; DTI	BPW is a Non-Profit Organisation which develops the professional, leadership and business potential of mid- to senior-level business women through advocacy, mentoring, networking, skill building and economic empowerment programmes and projects around the world.	http://www.bpw-jhbsa.co.za	Mid- / senior-level business women
Masisizane Fund	Finance	Old Mutual	The Masisizane Fund is an Old Mutual initiative that was established in 2007 following the closure of the Unclaimed Share Schemes Trust in consultation with the National Treasury of South Africa. Masisizane was set up as a non-profit funding company to provide loan financing and support to small, medium and micro enterprises.	http://dogreatthings.co.za/	SMMEs looking for funding in Agribusiness, Franchising and Commercial, Supply Chain and Manufacturing
Fetola	Enterprise Development	Private	The Fetola business development model utilises skills development, mentoring, and operational and technical support to build the confidence of entrepreneurs, thus facilitating their access to markets and finance.	http://www.fetola.co.za/	SMMEs
Tholoana Enterprise Programme	Enterprise Development	SAB Miller	The Tholoana Enterprise Programme offers wrap-around support, including expert mentorship, skills training workshops, access to markets, and qualified investment-readiness support, aimed at improving the confidence and skills of entrepreneurs.	http://www.fetola.co.za/	Small enterprises that benefit – or are run by – women, the youth and those living in rural and peri-urban areas. Disabled entrepreneurs. Businesses working in new and/or growing sectors such as export, manufacturing, food processing, water, energy and waste management.
Coca Cola 5by20	Enterprise Development	Coca-Cola	The 5by20 project aims to empower 5 million women entrepreneurs by the year 2020 by enabling women participants the chance to strengthen their businesses and opportunities for their families.	http://www.coca-colacompany.com/stories/giving-women-a-hand-up-not-a-handout	Female entrepreneurs across the Coca-Cola global value chain

PRIVATE SECTOR CSI AND SUPPLY CHAIN *(continued)*

Name	Type of Programme	Sponsor	Services Offered	Web Link	Who does this apply to
MTN SA Foundation	Entrepreneurship Skills Development	MTN SA	The MTN SA Foundation contributes towards the creation of enabling environments that encourage an entrepreneurial culture and the development of SMMEs. The Foundations supports a number of programmes that encourage self-reliance in individuals and communities. This idea is promoted through programmes that inculcate entrepreneurship among school-going youth, through the establishment of business support centres, by business mentoring and by developing capacity amongst MTN SA Foundation's suppliers.	https://www.mtn.co.za/community/csi/Pages/MTN_SA_Foundation	SMMEs, NGOs, co-operatives and rural projects in the start-up phase
Endeavor Foundation	Enterprise Development	Endeavor	The Endeavour Foundation programme applies Endeavor's global best practices to earlier-stage businesses that have the potential to become high-growth companies within a defined timeframe.	http://www.endeavor.co.za/	Black-Owned Qualifying Small Enterprises (QSE) and Exempted Micro Enterprises (EME)
Samsung Launching People	Enterprise Development	Samsung	Samsung, Carol Koffman and Jonathan Liebmann partnered with METIME, an online start-up that specialises in creating employment opportunities, to bring the Ideas Bank to fruition in the form of an app that would be easily accessible to the South African youth. The BETA phase of the METIME app was successfully launched in February 2016 and members of the public were urged to submit their ideas, which were vetted by a panel of experts. Three applicants were selected, each receiving R50 000 in start-up capital and mentorship support to help kick-start their business dreams.	http://www.samsung.com/za/launchingpeople/	South Africans between the ages of 18-34 looking to start up a business
ESS Enterprise Development	Enterprise Development	ESS	ESS assists both start-up and existing business owners. They link the entrepreneur with a network of existing businesses, financiers and support agencies and also offer small business opportunities to clients.	http://www.ess.co.za/	Businesses looking to outsource their Enterprise Development programmes
Total: Siyakhula	Enterprise Development	Total SA	Siyakhula by Total is committed to transformation through the development of black entrepreneurs and enterprises. Developing small entrepreneurs to grow into medium sized business is one of Total's enterprise development initiatives.	http://www.total.co.za/pro/about-b2b/sustainable-development/Siyakhula	Black owned small business looking to expand to medium sized business
The Hope Factory Elite Business Mentorship Programme	Enterprise Development	South African Institute of Chartered Accountants	The Hope Factory offer Enterprise and Supplier Development Programmes that support and accelerate the development of growth entrepreneurs and sustainable businesses. The programmes also positively impact South Africa's socio-economic dynamics through economic growth, poverty alleviation and job creation in order to bring about a more economically equitable society.	http://www.thehopefactory.co.za/grow-my-business/	A registered business that is a current going concern for over two years. Applicant must be employed full-time in the business and operate primarily in Gauteng. Your business is > 51% black South African owned (as per the B-BBEE Codes). The business is actively supplying corporate South Africa. The business has an annual turnover between R250,000 and R10 million (minimum R250,000 for 2 consecutive years) and the company returns are up to date. All business owners must be active participants in the programme.
Ernst & Young Entrepreneurial Winning Women	Enterprise Development	Ernst and Young	The programme identifies and celebrates high-potential female entrepreneurs and provides them with personalised one-on-one business insights and advice as well as insider access to strategic networks of established entrepreneurs, executives, advisors and investors.	http://www.ey.com/za/en/about-us/world-entrepreneur-awards-programme	Female entrepreneurs that are the founder or co-founder of their business with at least 51% ownership.

PRIVATE SECTOR CSI AND SUPPLY CHAIN *(continued)*

Name	Type of Programme	Sponsor	Services Offered	Web Link	Who does this apply to
Standard Bank Enterprise Development Fund	Supply Chain Development	Standard Bank	The Standard Bank Enterprise Development Fund offers financing solutions to primarily BEE companies which have gained access to preferential procurement opportunities from corporates or public sector entities. Standard Bank will meet with the company in order to understand the financial needs and make sure that the lending enables fulfilment of the contractual obligation. The fund consider how the future cash flows from the contract can support the required lending.	http://www.standardbank.com/standardbank/Business/Specialised-services/Enterprise-Development	Companies looking to develop supply chains with primarily BEE companies
Woman's Enterprise Development Initiative (WEDI) Fund	Enterprise Development	WEDI South Africa	The Women's Enterprise Development Initiative (WEDI) Fund is a seven year US\$ 250 Million closed-end, niche private equity fund focused on providing growth capital and operational support to businesses in Sub-Saharan Africa. The WEDI Fund provides market- and demand- driven financing solutions to businesses underserved by the traditional sources of capital. WEDI makes strategic investments in the form of structured debt and equity investment in high growth potential enterprises that are locally owned.	http://www.wedisa.co.za/	Businesses in the SADC region that have at least 25% women ownership and have at least 35% women in executive management in the following industries: Transformational agricultural; Alternative and sustainable energy; Transformational infrastructure; and Industrial and manufacturing
FNB Vumela Enterprise Development Fund	Enterprise Development/ Funding	FNB/Edge Growth	FNB Commercial, together with Edge Growth, manage the Vumela Enterprise Development Fund and through it makes equity investments into high growth SMEs currently struggling to access finance through traditional channels.	https://www.fnb.co.za/business-banking/specialised-finance/vumela.html	Both early stage ventures as well as more mature expanding businesses that are: Too large for microfinance. Don't meet traditional credit criteria in terms of collateral and balance sheet requirements and too small or early-stage for private equity, and don't generate the exceptional returns that venture capital seeks.
Nedbank Enterprise Development Programme	Enterprise Development	Nedbank	Nedbank offers growing business flexible financial solutions combined with specialised mentorship programmes in business strategy. A dedicated business banker provides access to a number of resources.	https://www.nedbank.co.za	Black-owned businesses that meet specific criteria in either their start-up (less than two years) or development (older than two years) phase that are looking for: Flexible lending, customized credit, mentorship, training and networking opportunities
ABSA Enterprise Development Fund	Enterprise Development/ Funding	ABSA	The ABSA Enterprise Development Centres located throughout South Africa can support business from inception until maturity through unlocking access to finance, access to markets and access to business development support services. ABSA can tailor business development support that's appropriate to the needs of the business.	https://www.absa.co.za/business	Previously disadvantaged individuals with 100% black-owned small to medium-sized enterprise (SME), that cannot get financing through normal banking channels, that need a loan of up to R3 million . The candidate should be involved in the day-to-day operations of the business and be a South African citizen
The Royal Fields Finance Enterprise Development Programme	Enterprise Development	Royal Fields Finance	The Royal Fields Finance Enterprise Development Programme is designed to assist SME businesses improve enterprise performance, achieve operational and financial self-sufficiency, grow and create value and jobs.	http://www.royalfields.co.za/services/enterprise-development-programme/	SMEs with annual turnovers less than R60 million that require funding between R70 000 and R2,5 million. The programme is open to SMEs in all sectors of the economy; however emphasis is on identifying high growth businesses in the strategic sectors of the economy which include: Infrastructure; manufacturing; small scale farming; renewable and clean energy; and telecommunications.

PRIVATE SECTOR CSI AND SUPPLY CHAIN *(continued)*

Name	Type of Programme	Sponsor	Services Offered	Web Link	Who does this apply to
South African Black Entrepreneur Forum (SABEF)	Network	SABEF	SABEF seeks to facilitate entry of emerging entrepreneurs into prominent sectors of the mainstream economy, through access to markets, networking, lobbying and advocacy, and by implementing solution-focused development and networking programmes aimed at ensuring the growth and sustainability of the emerging business sector in South Africa.	http://sabef.org.za	Individuals who are currently in the start-up phase of their entrepreneurial ventures. Entrepreneurs who own small to medium sized established businesses, as well as large companies that have products and services that cater to the needs of the South African SME sector.
Anglo American Zimele Fund	Entrepreneurship Skills Development	Anglo American	Zimele is recognised internationally as a best practice model in supporting SMEs as it enables them to operate within the economy through a mixture of financial support and mentorship.	http://southafrica.angloamerican.com	Previously disadvantaged South Africans looking for funding and support to build their own SME.
Lean Enterprise Acceleration Programmes (LEAP)	Enterprise Development	Private Label Promotions	LEAP provide business support, access to markets and shared resources for entrepreneurs. For corporates they can offer advice on B-BBEE strategies, design and implement tailor-made solutions for their Enterprise & Supplier Development initiatives as well as Value-Added Services for their business customers.	http://www.leapco.co.za/	Start-up, growing and established business
Johannesburg Chamber of Commerce and Industry	Network	South African Chamber of Commerce and Industry (SACCI)	The Chamber is an independent, non-political, subscription-based association dedicated to promoting a business-friendly environment. Members are drawn from every sector of the economy, and range from independent entrepreneurs to the large corporates. The Chamber is a key player in the promotion and facilitation of international trade and an impartial third party which enables negotiation of contracts and secure funding for projects that benefit its membership. It promotes enterprise development, skills development training and business advisory services.	http://www.jcci.co.za/	Open to all Entrepreneurs
Young Women in Business Network (YWBN)	Network	YWBN	Young Women in Business Network (Pty) Ltd (YWBN) is a broad based women's empowerment company, owned, controlled and managed by women who are dedicated to the economic empowerment of young women and women in general. YWBN guarantees the promotion of true women's empowerment in South Africa through partnering with key delivery partners within its business networks to deliver on high-profile engagements which benefit women-owned enterprises.	http://www.ywbn.co.za/	Broad Based Female Entrepreneurs
The Businesswomen's Association of South Africa (BWASA)	Network	BWASA	The Businesswomen's Association of South Africa (BWASA) is the largest and most prominent association of business and professional women in the country. It plays a key role in highlighting the current status of women in leadership and acts as a lobby group that advocates on women's business issues in an effort to transform the economy.	http://www.bwasa.co.za/	Corporate businesswomen; Entrepreneurs and female professionals
Enablis	Network	Enablis	Enablis supports SME entrepreneurs who create jobs in developing and emerging countries, leading to sustainable economic development in order to reach their goal of creating wealth in the countries where they operate.	http://www.enablis.org/	Entrepreneurs at the SME level

INCUBATOR ORGANISATIONS AND HUBS

Name	Sponsor	Description	Web Link	Who does this apply to
Impact Hub Johannesburg	Impact Hub	Impact Hub Joburg forms part the world's largest network of inspiring workspaces, vibrant learning communities, and entrepreneurial incubation programs – from start-up to investment-ready and beyond.	http://johannesburg.impacthub.net/	Entrepreneurs looking for networking opportunities as well as office space and incubation programmes.
Raizcorp	Raizcorp	Raizcorp provide business support for enthusiastic, growth-hungry entrepreneurs, offering them a platform that fosters learning and guidance, which can be translated into practical business success.	http://www.raizcorp.com	Entrepreneurs looking for incubation programmes as well as seed acceleration. Businesses looking for partnership opportunities as well as Enterprise and Supplier Development.
Aurik Enterprises	Aurik Enterprises	Aurik Enterprises design, build and implement Enterprise and Supplier Development solutions that include strategy, sourcing, selecting, developing and funding SMEs for BEE points and business impact.	http://aurik.co.za/enterprise-development/	Large businesses that want to earn B-BEE points through Enterprise and Supplier Development. SMEs looking to grow through Enterprise and Supplier Development partnerships.
The Innovation Hub	Gauteng Growth and Development Agency (GGDA)	The Innovation Hub has a science and technology park to promote socio-economic development and competitiveness of the province through innovation. Innovation Hub is a subsidiary of GGDA.	http://www.theinnovationhub.com	Entrepreneurs and companies looking to grow within the ICT and advanced manufacturing, green economy and biosciences fields.
Shanduka Black Umbrellas	The Fundani Education Trust; The Mabindu Business Development Trust and The Cyril Ramaphosa Foundation	Shanduka Black Umbrellas works through a platform of co-operation between civil society, the private sector and government so that the correct resources, skills development, mentoring and access to markets are in place to support development at all levels.	http://shandukablackumbrellas.org	Black-owned start-up companies that require bookkeeping services; access to networking and marketing events; ongoing mentoring; assistance with finance access; and workshops aimed at business and personal development.
702 Business Accelerator	Nedbank; Aurik Enterprises	Business growth specialist, Pavlo Phitidis works with business owners and will also help you to make key changes necessary to accelerate your business.	http://business.702.co.za/	Registered Cc or Pty that has been in operation for 2 years or more that has realistic growth and sustainability targets.
Riversands Incubation Hub	Century Property Developments and The Job Fund	Riversands Incubation Hub is a large-scale business incubator established in 2015 through a partnership between Century Property Developments and The Jobs Fund.	http://www.riversandsihub.co.za/	Black business owners and aspirant entrepreneurs looking for incubation, coaching and acceleration programmes.
Transnet Enterprise Development Hub	Transnet	Transnet Enterprise Development Hub offers business development and support services; procurement advisory services; tax, PAYE, VAT and other related services; as well as training. Financial support through the Department of Trade and Industry is facilitated by the Small Enterprise Development Agency (SEDA). BBBEE verification services will also be offered.	http://www.esdsa.com/transnet-enterprise-development-hub.html	Small businesses that require easy access to products and services offered by both Provincial and National Economic Development Institutions
Pick n Pay Enterprise and Supplier Development Scheme	Pick n Pay	Pick n Pay's Enterprise and Supplier Development Scheme (ESD) assists selected businesses enter the retail market by providing mentorship, guidance and business development support.	http://www.picknpay.co.za	SMEs that are looking to enter into Pick n Pays' supply chain.
Small Enterprise Development Agency (SEDA) Incubation Centres	Department of Small Business Development	Technology Demonstration Centres (TDCs), which focus on demonstrating, exhibiting and providing training in the use of available technologies – especially with regards to value-addition processes. Technology Incubators (TIs), which provide a sheltered and protected environment within which to support and nurture technology-based start-ups and enterprises requiring 'rehabilitation / resuscitation'. Hybrid Centres combine elements of the previous models whilst at the same time incorporating elements or features of the local environment within which these centres are located, to address specific needs of the small enterprises within that environment.	http://www.seda.org.za/MYBUSINESS/STP/Pages/Incubation.aspx	Tech-based businesses that are start-ups or in need of rehabilitation.

INCUBATOR ORGANISATIONS AND HUBS *(continued)*

Name	Sponsor	Description	Web Link	Who does this apply to
Awethu Project	Small Enterprise Finance Agency (SEFA); Discovery; Accenture and The Jobs Fund	Awethu Project counters the growing unemployment and slow growth of the South African economy. Awethu Project has launched a new initiative, calling South Africa's young entrepreneurs, who either have a business idea or an already established and innovative business concept, to apply to participate in its 22-week business incubator programme.	http://www.awethuproject.co.za	Early-stage entrepreneurs that need practical training, mentorship and investment to start or grow a small business.
Tshimologong Digital Innovation Precinct	Wits University, Microsoft, Telkom, Technology Innovation Agency, City of Johannesburg, Gauteng Province, KMJ Services, Tera Co, Cisco, IBM, MMI Holdings, Airports Company SA	Wits University, through its JCSE, has been driving an initiative to promote the creation of successful ICT Startups. The "Digital Technology Innovation Zone" is being established in a row of 5 buildings in Juta Street, Braamfontein, close to the University's main campus.	http://tshimologong.joburg/	Start-up companies related to digital technology looking for a collaborative working space.
Angelhub	Angel Group	Angelhub invests in highly scalable businesses with strong leadership, customer traction, a viable business model and an executable business plan. Angelhub usually takes a meaningful minority equity stake. Cash goes straight into the business - Angelhub does not buy founders out – and it always invests in the holding company where the intellectual property lies. First round investments range from 1 to 10 million Rand.	http://www.angelhubventures.com	Businesses that have disruptive business models, enabled by technology, looking for venture capital investments . Lean business methodologies with flexible cost structures. Scalable business models with the potential for rapid growth. Businesses with a minimum viable product, customer traction & an executable business plan.
Y-Beca	Y-Beca	Y-Beca aims to address the economic challenges of unemployed youth by educating them on innovation and entrepreneurship, and giving them the tools and guidance to create their own businesses.	http://www.y-beca.org/about	Unemployed youth looking for experiential entrepreneurship education.
Seed Academy	Seed Engine, Womens Development Bank; Grovest	Seed Academy offers developmental workshops, accredited core skills training and support and funding for the three key stages of a business – Ideation, Build & Grow, Grow & Scale – whilst aligning to Corporates' Transformation strategies.	http://seedacademy.co.za/	SMEs that require Enterprise and Supplier Development

EDUCATIONAL INSTITUTES

Name	Description	Web Link
South African Institute for Entrepreneurship (SAIE)	The SAIE trains educators, trainers, co-operatives and community-based organisations to convey business skills, uncover entrepreneurship qualities and ensure sustainable economic development and wealth creation. The institute currently works in education, agriculture, enterprise development and information technology.	http://www.entrepreneurship.co.za/
Adapt to Change	Adapt To Change assists businesses to unleash the latent power within their organisations to continuously improve people who tap into their own creativity and confidence to try new things, to challenge the status quo, to make new discoveries and to continuously use these skills to the financial benefit of the businesses in which they are employed.	http://www.adapttochange.co.za/
Academy of York	Academy of York is a distance and online learning college providing tertiary education and skills training to South Africa and abroad. Academy of York provides quality education and exceptional service to learners, and have over 10 000 students who have successfully with them.	http://www.aoy.co.za/
The Seed Academy (Think.Be.Do)	The Seed Academy's Think.Be.Do. Programme is for the entrepreneur who needs to develop the business idea and concept, develop personal and leadership skills as well as understand what it takes to be a successful entrepreneur.	http://seedacademy.co.za/think-be-do/
Regenesys Business School	Regenesys is a leading global business school headquartered in the heart of the financial district of Sandton, Johannesburg. Since 1998, Regenesys has been chosen by over 100 000 students and 1 000 reputable local and international clients in some 195 countries to be a preferred education provider. Regenesys is one of the most entrepreneurial, innovative, technologically advanced and fastest-growing business schools.	https://regenesys.net/
Regent Business School (RBS)	RBS has developed a series of programmes that are designed to provide individuals and organisations with the management competencies and critical skills necessary to build and sustain competitive advantages in a rapidly changing and complex business environment. RBS's expertise have evolved through continuous research and development undertaken in delivering a range of local and international business and management education programmes	http://regent.ac.za/
Henley Business School Africa	Henley Business School Africa, is the only international business school that boasts triple-accreditation status from the foremost accreditation bodies in the United Kingdom, Europe and the USA, along with accreditation by South Africa's Council on Higher Education. Henley Business School Africa combines a distinctly African flair with the global prestige of being part of the University of Reading, consistently ranked in the top 1% of universities worldwide.	http://www.henleysa.ac.za/
Wits Business School	Wits Business School is the graduate school of business administration of the University of the Witwatersrand, one of the top tertiary institutes in Africa. It is situated in Parktown, Johannesburg, the vibrant, commercial hub of the continent and offers a modern learning environment built on the Harvard School of Business 'horseshoe' format.	http://www.wbs.ac.za/
Milpark Business School	On its establishment in 1997, Milpark Education was one of the first private providers of higher management education in South Africa. Today, it remains a leading provider of Higher Education and Further Education and Training qualifications	http://www.milpark.ac.za/
Gordon Institute of Business Science (GIBS)	Founded in 2000, GIBS is the University of Pretoria's internationally accredited business school, based in Sandton, Johannesburg.	https://www.gibs.co.za/
Boston City Campus and Business College	This multi award-winning tertiary education institution has been around for over 25 years and has acquired the reputation of not just educating students in their chosen career paths but educating them for life. Boston offers over 100 course options, including degrees, diplomas and short courses, making sure there is a career option for almost every student.	http://www.boston.co.za/about-boston/
Unisa School of Business Leadership	Unisa is a reputable, comprehensive, flexible and accessible open distance learning institution that is motivating a future generation. They offer internationally accredited qualifications and have world-class resources.	http://www.unisa.ac.za/

ENTREPRENEURSHIP SKILLS TRAINING

Name	Sponsor	Description	Web Link	
Branson Centre of Entrepreneurship	Virgin Unite	The Branson Centre supports entrepreneurs to structure and scale their businesses by providing training, mentoring and networking to help them on their entrepreneurial journey.	https://www.bransoncentre.org/	Entrepreneurs that are looking for critical support services in terms of mentorship, enterprise development and presentation skills. Established entrepreneurs that are looking to mentor start up entrepreneurs
SA Business Coaches	Private	SA Business Coaches offer business coaching that delivers measurable professional and personal development, impacting directly on effectiveness at work and in life.	http://www.sabusinesscoaches.co.za	Entrepreneurs that are in need of business coaching to help develop their business at all stages from growth, maturity, stagnation, decline and exit.
National Youth Development Agency (NYDA) Entrepreneurship Development Programme	Government	The NYDA Entrepreneurship Development Programme is aimed at creating a conducive environment for young entrepreneurs to access relevant entrepreneurship skills, knowledge, values and attitudes for their businesses. The programme offers a package of entrepreneurship trainings that responds appropriately and adequately to the labour market and business needs of the young people.	http://www.nyda.gov.za/Entrepreneurship-Development-Programme	Young entrepreneurs between the ages of 18-34 looking to develop basic entrepreneurship skills.
Siyasebenza Work 4a Living	NPO	A 2-week programme designed to empower and equip the unemployed by teaching job readiness and entrepreneurial skills needed to support themselves and their families.	http://siya-sebenza.co.za/work-4aliving-centres/	Unemployed youth between the ages of 18-34 looking to develop the skills to present themselves in an interview, find employment, start a business, do further skills training and further their education (including repeating Gr 12 or Tertiary education).
Business Skills for South Africa (BSSA)	NPO	BSSA's mission is to provide business skills training for the benefit of the full range of SMMEs in SA, and to create sustainable jobs and increase wealth through the transfer of practical business skills.	http://www.bssa.co.za/	Small business owner-managers or a business advisors in need of business skills training.
Business Optimization Training Institute (BOTI)	Private	Business Optimization Training Institute (BOTI) is a world class corporate training organisation that focuses on improving the bottom line. BOTI has niche offerings that are designed with practical application to make an immediate impact in the workplace.	https://boti.co.za	Entrepreneurs looking to develop or improve their soft skills and PC training.
SGS Academy	Private	A global leader in professional training, SGS Academy offers worldwide centers of excellence, providing learning and development solutions customised to the exact needs of its clients.	http://www.sgs.co.za/en/Training-Services.aspx	Entrepreneurs looking for training solutions in their company.
Integral Coaching South Africa	Edith Sievers	Integral Coaching is a discipline that enables clients to become more aware of their current approach to situations, to see new possibilities and then to build sustainable new competencies to achieve outcomes that deeply matter to them.	http://www.integralcoaching.co.za/	Entrepreneurs looking to improve themselves through comprehensive coaching.
ActionCOACH	Brad Sugars	The ActionCOACH vision is to re-educate business owners about how to build more profitable businesses, to decrease stress in their working lives and to attract, grow and retain great teams within a thriving company culture.	http://actioncoach.co.za/aboutactioncoachafrica/	Business owners who seek new ideas on how to grow their business and refine their staffing solutions.